

#### Talk with an Expert

EXIM specialists are ready and waiting to provide you a free consultation.



This is a descriptive summary to be used only as a general introductory reference tool. The complete terms & conditions of the policy are set forth in the policy text, applications, and endorsements.

## **Equity Express Select**

# THE SIMPLE WAY TO MINIMIZE RISK

Your international buyer wants open account credit terms. How does your company manage the risk of nonpayment by your customer?

### Equity Express Select (EQS) covers receivables generated by foreign sales.

This type of short-term Export Credit Insurance policy was created specifically for the underserved business community (minority, women, veteran, rural, and disability-owned)

The policy has no deductible, application fee, or issuance fees and features a dedicated in-house servicing team. This in-house team is designed to help you through the entire process (program details, application, and day-to-day account help). With a policy in place, your company can offer open account credit terms to win new customers, increase sales to existing buyers, and grow revenues through exports with EXIM!



# WHY CHOOSE **EQUITY EXPRESS SELECT?**

# **Policy Benefits**

Equity Express Select's exceptional in-house customer service team is ready to guide you through every step of the process, from explaining policy benefits and reviewing qualifications to streamlining the application and addressing any concerns you may have along the way.

- 95% coverage
- No deductible
- No application or policy issuance fees
- Dedicated in-house servicing team
- Pay-as-you-ship premiums



# **Business Qualifications**

To qualify for EQS coverage, you must:

- Show certification/verification of MWOB status (Minority, Women, Veteran, Rural, or Disability-Owned) \*
- Be a small business, as defined by the Small Business Administration (SBA)
- Obtain and maintain an active SAM.gov registration, including the issuance of a Unique Entity Identifier (UEI)
- Have a DUNS number from Dun & Bradstreet
- Have not previously utilized other EXIM insurance products

### **Ouestions? Just Ask!**

Schedule a free consultation with an EQS team member today.



<sup>\*</sup> Rural qualification based on exporter zip code