



Talk to an Expert

EXIM specialists are ready and waiting in your area to give you a free consultation:

grow.exim.gov/consultationrequest



This is a descriptive summary to be used only as a general introductory reference tool. The complete terms & conditions of the policy are set forth in the policy text, applications, and endorsements.

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OUR SOLUTIONS AT A GLANCE

Worried about buyer nonpayment? Want to enter new foreign markets or expand your sales in existing ones? Need help with buyer financing or accessing additional credit?

At EXIM, we know competing in foreign markets is challenging and risky. That's why our solutions are designed to take the worry out of exporting and give your company the competitive edge to win more sales.

With our Export Credit Insurance and lender loan guarantees, EXIM assumes the commercial and political risks the private sector is unable or unwilling to accept. This peace of mind will keep your focus where it belongs: on creating and selling "Made in USA"-quality goods and services.

INCREASE YOUR SALES

The Export-Import Bank of the United States (EXIM) empowers your company to compete for and win more international sales. We offer:

Export Credit Insurance

[Export Credit Insurance](#) enables businesses to extend credit to buyers, protect against nonpayment, and improve their cash flow.

Benefits Include:

1. Covers political and commercial risks of nonpayment, up to 95 percent of total invoice
2. Allows businesses to offer open account credit terms of up to 360 days
3. Increases your borrowing capacity by assigning your foreign receivables to lenders
4. Covers one buyer or your entire portfolio

Working Capital Guarantee

[Working Capital Loan Guarantee](#) supports lenders' credit lines to small and medium-sized U.S. businesses for producing their goods or services.

Benefits Include:

1. Makes funds available to fulfill your export sales orders
2. Turns inventory & foreign accounts receivable into eligible collateral for your lender
3. Covers standby letters of credit used as performance or bid bonds
4. Provides expedited application turnaround by the lender

Buyer Term Financing

Term financing helps your international buyers to obtain commercial lender loans and purchase U.S. capital goods or related services.

Benefits Include:

1. Eliminates the risk of buyer nonpayment
2. Extends repayment terms of up to five years for international buyers at competitive rates
3. Increases your global competitiveness by offering financing support to your buyers

