# HOW DOES WORKING CAPITAL LOAN GUARANTEE WORK?



### Step 1:

You export and want to grow export sales, but need to finance export accounts receivable & inventory destined for export.



# Step 2:

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You apply for a working capital loan, but your lender won't approve it because your collateral is export-related.

### Step 3:

Lenders with delegated authority process your working capital loan under established EXIM criteria.



# Step 4:

Your lender loans you the money.
You use the funds to fulfill your export sale.



exim.gov/tools-for-exporters/delegated-authority-lenders

This is a descriptive summary to be used only as a general introductory reference tool. The complete terms and conditions of the policy are set forth in the policy text, applications, and endorsements.