

Challenge

Agri International wanted to create a supply chain with major international producers and food distribution companies, connecting them with the finest quality ingredients from U.S. farmers while providing the complete outsourcing solutions needed to compete and succeed in a demanding global market.

Solution

Agri International was introduced to EXIM regional director, Susan Kintanar through its connection with GBC International Bank and EXIM broker, Meridian Solution. Agri International realized EXIM's Export Credit Insurance and Working Capital Loan Guarantee was the solution to expanding their foreign footprint.

With EXIM's Support:



Expanded global market



Sales increased & continue to grow

Results

"We view EXIM Bank as a partner that is vital for our success. EXIM gives us the peace of mind and security needed to increase our market share and promote U.S. agriculture overseas."

Robin Tommalieh, VP of Business Development

Make Your Own Success Story: Learn more or request a free consultation.



This is a descriptive summary to be used only as a general introductory reference tool. The complete terms & conditions of the policy are set forth in the policy text, applications, and endorsements.