

Minority- & Woman-Owned Business Success Story:

# BHATT

International, Inc.



Parkville, MO



Exports to India, China, Thailand, Vietnam, South America, & more



Uses Export Credit Insurance





## Challenge

As Bhatt International expanded their market, the company wanted to mitigate the risk of nonpayment and look for ways to access capital to fund their growth.

## Solution

Darpan Bhatt, President, was introduced to the Export-Import Bank of the United States (EXIM) through their EXIM-affiliated broker, JZJ Insurance, to learn how to insure the company's shipments in a significantly growing market. In addition, Bhatt International was able to secure a working capital line backed by their EXIM policy to have the financing tools available to support their growth.

### With EXIM's Support:

-  Experienced 800% revenue growth
-  Added seven additional global markets

## Results

“EXIM has enabled the use of many different financing tools available to exporters as well as provided a sense of security for a business-model that holds significant number of receivables at any given time.”

Darpan Bhatt, President

### Make Your Own Success Story:

[Learn more](#) or [request a free consultation](#).



*This is a descriptive summary to be used only as a general introductory reference tool. The complete terms & conditions of the policy are set forth in the policy text, applications, and endorsements.*