

Minority- & Woman-Owned Business Success Story:

ITX MEDICAL SUPPLY



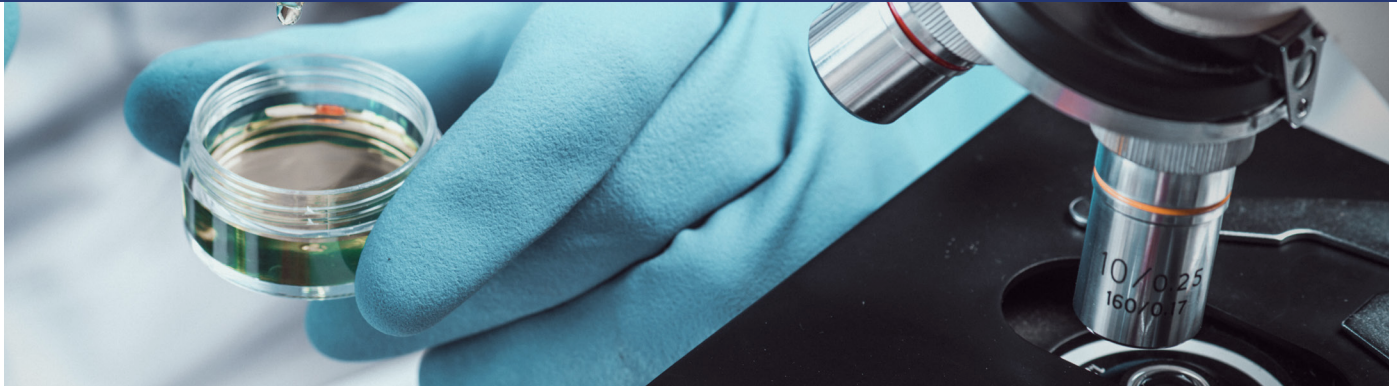
Hialeah, FL



Exports to Latin America and the Caribbean



Uses Export Credit Insurance



Challenge



Having both the experience and expertise in the medical supply field, Mr. Carrasco created a new company after the organization he worked for closed down.

ITX needed to find the resources and partners to help establish and grow an international market.

Solution

Contacting local small business resources in Florida as well as finance corporations (such as the Florida Export Finance Corporation, or FEFC, and Florida Enterprise), Mr. Carrasco worked with EXIM's broker, ARI Global, and its Export Credit Insurance product.

With EXIM's Support:

-  ITX can offer the best credit terms at affordable prices
-  Expanded the company's market in Latin America

Results

"EXIM's credit insurance product gave me the confidence to offer the best credit terms to my customers, thus allowing them to increase their purchases."

Carlos Carrasco, President of ITX Medical Supply

Make Your Own Success Story:

[Learn more](#) or [request a free consultation](#).



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