

Minority- & Woman-Owned Business Success Story:

LOMI GLOBAL FOODS, LLC



Holly Springs, NC



Exports to Central America, South America, and the Caribbean



Uses Export Credit Insurance



Challenge



Owners of Lomi Global Foods gained knowledge of the food trade business by working for a trading company. In 2015, that company underwent a merger and relocated.

Not wishing to move, the owners decided to start their own company but needed help in exporting their products globally.

Solution

After attending a convention in Miami, Florida, the owners met with a regional director from EXIM, who explained the benefits using an EXIM Export Credit Insurance policy. They also learned about SBA's international tools and established an export-related revolving line of credit.

With EXIM's Support, Lomi Global Foods:

-  Hired 2 additional staff members
-  95% of their sales are export-related, totaling \$7 million

Results

“As we continue to grow, we would like to pursue more opportunities to work with EXIM.”

Paola Karlson, CEO of Lomi Global Foods

Make Your Own Success Story:

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