

Minority- & Woman-Owned Business Success Story:

NDS

National Drug Source Inc.



Concord, NC



Exports to Asia, Middle East, Europe, Australia, UK, Micronesia



Uses Export Credit Insurance



Challenge

NDS noticed the need to provide products and services necessary to meet global healthcare concerns. This would entail more than actual products, it should include supply chain knowledge, export support, and industry expertise—all traits which NDS possessed.

Solution

Ethel was able to obtain financing support which gave NDS the confidence to use EXIM's Export Credit Insurance to extend credit to their international buyers.

With EXIM's Support:



Does business in new and challenging territories



Doubled workforce and is actively growing

Results

“EXIM is a valuable resource for small businesses wishing to expand their sales to international markets by providing them the protection needed for their receivables. EXIM also supports countries that are sometimes not covered by a private insurer.”

Ethel Torres, President of NDS

Make Your Own Success Story:

[Learn more](#) or [request a free consultation](#).



This is a descriptive summary to be used only as a general introductory reference tool. The complete terms & conditions of the policy are set forth in the policy text, applications, and endorsements.