What’s Stopping Your Business from EXPORTING?

Risk of Buyer Nonpayment

**You Need:**

- **Export Credit Insurance (ECI)**
  - Protects & insures foreign accounts receivable
  - Covers up to 95% of invoice value
  - Can apply to single or multiple foreign buyers

**With ECI You Can:**

- Offer open account credit terms & win new sales contracts
- Borrow against insured foreign accounts receivable
- Expand your products to global markets

Access to Cash Flow

**You Need:**

- **Working Capital Loan Guarantee (WCLG)**
  - Guarantees 90% of loan to the lender
  - Supports advances against export-related inventory & accounts receivable

**With WCLG You Can:**

- Use cash for materials, labor, & production
- Borrow against work-in-progress for more capital
- Lower collateral rates for performance & bid bonds [25% vs. 100%]

Start Your Journey:
grow.exim.gov/consultationrequest

EXIM helps small business exporters mitigate financial risks to achieve success.

EXIM helps you secure a loan by providing your commercial lender with a guarantee.

This is a descriptive summary to be used only as a general introductory reference tool. The complete terms and conditions of the policy are set forth in the policy text, applications, and endorsements.